### **PayU Finance - Introduction**

PayU Finance India Private Limited ("PayU Finance") is a private limited company incorporated under the provisions of the Companies Act, 2013 and having its registered office at Wallace Tower (previously known as Shiv Building), Fourth Floor, Crossing of Sahar Road, Vile Parle East, Mumbai, Maharashtra, 400 057 India. PayU Finance operates as a non-deposit taking non-banking financial company (NBFC) and has been categorised as Middle Layer in terms of the Master Direction – Reserve Bank of India (Non-Banking Financial Company – Scale Based Regulation) Directions, 2023 issued by the Reserve Bank of India. PayU Finance is engaged *inter alia* in the business of providing products, enterprise lending and specific lending, apart from providing certain technology related services, financial services or a combination of both.

PayU Finance conduct its business in accordance with applicable laws, rules, regulations, standards, codes and with proper regard for ethical business practices.

### **Products Offered**

PayU Finance offers following type of credit products to its customers.

#### 1. Personal Loans

Personal Loans (PL) is one of the core products offered by PayU Finance with the following features:

Feature	Feature Particulars	
Loan Amount	INR 1,000 – 7,50,000	
Tenure	2 months – 60 months	
Rate of Interest	14% - 40% p.a. Interest Rate is fixed for the tenure of the loan  Rate of interest depends on the risk profile of the customer amount and tenure of the loan	
Processing Fees	<ul> <li>For facility amounts upto INR 25,000 - upto INR 1,500</li> <li>For facility amounts greater than INR 25,000 - upto 6% of the loan amount</li> </ul>	
Repayment	Monthly EMI	
Security	Unsecured	
Loan Service Providers (LSPs)/ Digital Lending Application (DLAs) used	<ul> <li>PaySense Services India Private Limited (PaySense)</li> <li>Finnovation Tech Solutions Private Limited (KreditBee)</li> <li>Upwards Fintech Services Private Limited (Upwards)</li> <li>QFI Technologies Private Limited (Niro)</li> <li>SmartCoin Financials Private Limited (Smart Coin)</li> <li>Shuhari Tech Ventures Pvt Ltd (Nira)</li> </ul>	
Disbursal Mode	Directly into the bank account of the customer	
Repayment Mode	NACH, and collections via payment gateways directly into the bank account of PayU Finance	

### 2. Xpress Loans

Xpress loan is a variant of the Personal Loan product whose features are as below:

Feature	Particulars
Loan Amount	INR 3,000 – 5,00,000

Tenure	3 months – 60 months
Rate of Interest	12% - 36% p.a. Interest Rate is fixed for the tenure of the loan  Rate of interest depends on the risk profile of the customer, amount and tenure of the loan
Processing Fees	Up to INR 15,000 – 0% - 6% on the amount disbursed Above INR 15,000 - 0% - 4.5% on the amount disbursed
Repayment	Monthly EMI
Security	Unsecured
Loan Service Providers (LSPs)/ Digital Lending Application (DLAs) used	Not Applicable. Express loans are offered directly by PayU Finance to the users of the LazyPay mobile application, which is operated jointly by PayU Finance and LazyPay Private Limited, a group company of PayU Finance.
Disbursal Mode Directly into the bank account of the customer	
Repayment Mode	NACH, and collections via payment gateways directly into the bank account of PayU Finance

The main difference between Xpress Loans and Personal Loans is that the loan application process is faster for Xpress loans as the underwriting includes a consideration of the past performance of the customer based on data available with PayU Finance.

# 3. Transactional Credit (LazyPlus)

Transactional Credit (LazyPlus) facility comprises of a sanctioned credit facility to a customer which he/she can use for checkout payment to select merchants.

Feature		Particulars
Maximum Pe	rmissible	upto INR 5,00,000
Exposure Amount		
Tenure		upto 24 months
Rate of Interest		42% p.a. Interest rate is fixed for the tenure of the loan
Processing Fees		NIL
Repayment		The customer has an option either (i) repay in full or (ii) repay partly, by the 3rd of next month and the balance portion is repayable in EMIs in the manner described in the facility documents
Security		Unsecured
	Providers Lending Ised	Not Applicable.  LazyPlus facilities are offered directly by PayU Finance to the users of the LazyPay mobile application, which is operated jointly by PayU Finance and LazyPay Private Limited, which is a group company of PayU Finance.

Disbursal Mode	Directly into the bank account of the merchant as per the instructions of the customer
Repayment Mode	NACH, and collections via payment gateways directly into the bank account of PayU Finance

# 4. SMB Lending

SMB Lending consists of loans given to Small and Medium Businesses who are merchants with certain Payment Aggregator ("PAs"), i.e., they use the services offered by such PAs for collecting payments from their customers online. PayU Finance extends credit facility to these merchants based on past transaction history. The borrower makes repayments using the collections that are made into the escrow accounts maintained by the PAs.

### (i) FlexiCash

Feature	Particulars
Maximum Permissible Exposure Amount	From INR 10000 - INR 30 Lakhs
Tenure	30 days- 24 months
Rate of Interest	16.99% - 38.29% p.a.
Processing Fees	0% - 3.5%
Repayment	Equated Daily Installment
Security	Unsecured
	Directly offered by PayU Finance through its own weblink based application to the merchants referred below referral partners. The role of these partners are limited to referring the merchants to PayU Finance.  (i) PayU Payments Private Limited  (ii) Swiggy Limited (formerly know as Bundl Technologies Private Limited)
Disbursal Mode	Directly into the bank account of the merchant as per the instructions of the customer
Repayment Mode	Collections via deductions from merchant settlements and NACH, directly into the bank account of PayU Finance

# (ii) PhonePe Partnership

F	eature	Particulars
Maximum	Permissible	From INR 15000 – INR 5,00,000
Exposure Amo	unt	
Tenure		6 months - 30 months
Rate of Interes	t	30%- 42% p.a.

Processing Fees	1.5%- 3%
Repayment	Equated Daily Installment
Security	Unsecured
Loan Service Providers (LSPs)/	PhonePe Lending Services Private Limited (Formerly
Digital Lending Application	known as 'PhonePe Credit Services Private Limited'
(DLAs) used	and 'Explorium Innovative Technologies Private
	Limited') (PhonePe)
Disbursal Mode	Directly into the bank account of the merchant as per
	the instructions of the customer
Repayment Mode	Collections via deductions from merchant
	settlements and NACH, directly into the bank account
	of PayU Finance

# (iii) Other Partnerships

Feature	Particulars
Maximum Permissible Exposure Amount	From INR 10000 - INR 30 Lakhs
Tenure	30 days- 24 months
Rate of Interest	16.99% - 38.29% p.a.
Processing Fees	0% - 3.5%
Repayment	Equated Daily Installment
Security	Unsecured
Loan Service Providers (LSPs)/ Digital Lending Application (DLAs) used	<ul> <li>Nomisma Mobile Solutions Private Limited (ftcash)</li> <li>Meesho Payments Private Limited (Meesho)</li> </ul>
Disbursal Mode	Directly into the bank account of the merchant as per the instructions of the customer
Repayment Mode	Collections via deductions from merchant settlements and NACH, directly into the bank account of PayU Finance

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